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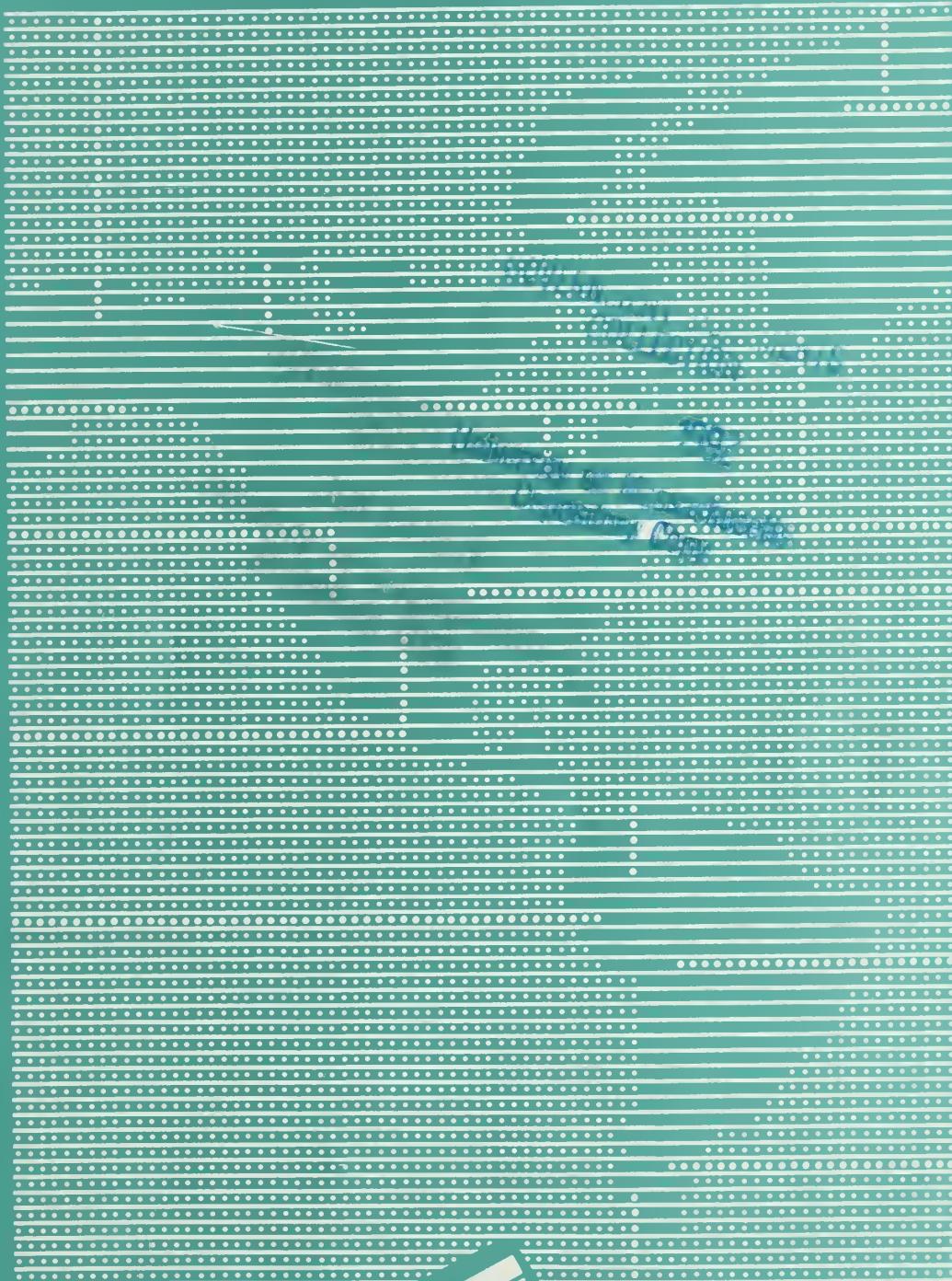
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Massachusetts International EnviroTech Directory

Directory of Environmental and Energy Companies



EXPORT
90's

MASSACHUSETTS OFFICE OF INTERNATIONAL TRADE

The Massachusetts Office of International Trade was established in January, 1984 to address the exporting needs of Massachusetts firms. The Office is a not-for-profit agency that assists Massachusetts companies at no charge to the company.

The primary objective of the Massachusetts Office of International Trade is to work with small and medium sized Massachusetts companies to assist them in entering an export market for the first time or to help them increase their export sales. Towards this end, the Office provides one-on-one corporate counseling, has led numerous overseas trade missions, has attended international trade shows accompanied by Massachusetts companies and actively develops international contacts and trade leads. The Office also has available an export database which provides contacts in overseas markets to assist Massachusetts companies in their export promotion. If you would like your company to be entered into our database, please complete the questionnaire at the back of the directory.

The Office has published the *Massachusetts International EnviroTech Directory* as part of our mission to promote the Massachusetts environmental and energy industry internationally. The Office is the first contact for international companies when they are interested in identifying Massachusetts companies within the environmental and energy industry for licensing agreements, international distribution, or strategic partnerships.

For further information, please contact:

Massachusetts Office of International Trade
100 Cambridge Street, Suite 902
Boston, MA 02202 USA
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The *Massachusetts International EnviroTech Directory* is the result of careful preparation and industry research. However, due to the scope of the Directory, the Massachusetts Office of International Trade cannot assume liability for the correctness of the listings or for the information on which the listings are based. The Office does not assume and therefore disclaims any liability to any party for any loss or damage caused by errors or omissions in this directory, whether such errors result from negligence, accident or any other cause.

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INDUSTRY OVERVIEW

Massachusetts is the location of many of the United States' premier environmental and energy companies. These firms provide a wide array of goods and services including consulting on environmental and energy policy issues, designing and engineering alternative energy projects, testing air, water and soil samples and manufacturing pollution control and monitoring equipment.

Massachusetts environmental and energy companies have experienced strong growth in the 1980's and are expected to continue to expand in the coming decade. Innovative companies are continually being spun-off from existing firms and local universities. In addition, many firms from outside Massachusetts have chosen to locate here because the state is a world center for basic and applied research, new product development, and entrepreneurship. Companies in Massachusetts are well-positioned to serve markets in Canada, Europe and Asia.

A strong and dynamic financial community, including one of the largest concentrations of venture capital firms in the United States, stand ready to help finance new environmental and energy enterprises and technologies.

State government is strongly committed to supporting the development of energy and environmental companies. The Commonwealth has developed far reaching policies and programs in areas such as source reduction, recycling, hazardous waste clean-up, water pollution prevention, cogeneration and conservation that have helped the companies in Massachusetts develop state-of-the-art environmental and energy products and services. In addition, the state has used its financial resources to help spur environmentally sound industrial development.

With its 129 public and private college, Massachusetts has the highest concentration of institutions of higher learning of any state in the country. These institutions attract over 400,000 students per year, a great portion of whom choose to remain in the state after completing their studies. Many of these institutions such as Harvard, the Massachusetts Institute of Technology, the University of Massachusetts, the University of Lowell, Northeastern and Tufts, offer specialized engineering and technical training needed by professionals in the environmental and energy fields.

Research centers such as the Energy and Environmental Policy Center at Harvard University, the Center for Environmental Management at Tufts, the Urban Harbors Institute at the University of Massachusetts, Boston, Woods Hole Oceanographic Institute, and the soon to be completed Source Reduction Institute at the University of Lowell conduct much of the cutting edge research in the fields of energy and the environment.

INDEX OF ENVIRONMENTAL AND ENERGY COMPANIES

Massachusetts International Envirotech Directory Categories

Air
Asbestos
Banking
Biotechnology/Bioremediation
Cleanup Services
Construction
Consulting
Energy
Engineering/Science
Environmental
Hazardous Waste
Insurance
Legal
Manufacturing
Recycling
Sales/Distributor
Solid Waste
Testing Services/Laboratories
Transportation
Waste Disposal
Water/Wastewater



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AIR

Air Purator Corporation
 Air Quality Consultants, Inc.
 Alliance Technologies Corporation
 Arthur D. Little
 Asbestos Abatement Services, Inc
 B.G. Wickberg Company
 Bard, Rao & Athanas Consul. Engineers
 Briggs Associates, Inc.
 Brüel & Kjaer Instruments
 Camp Dresser & McKee Inc.
 Certified Engineering & Testing Co.
 Chas. T. Main, Inc.
 Chem Cycle Corporation
 Clean Harbors Inc.
 Comnings Consulting, Inc.
 Con-Test, Inc.
 CONAM / Arnold Greene Labs
 Conants Control Inc.
 Cortell Associates
 Dames & Moore
 Dennison Environmental, Inc.
 ENSR Consulting and Engineering
 ETA Associates, Inc.
 Fair Share Development Corp.
 Fitzemeyer & Tocci, Inc
 Goldman Environmental Consultants
 Groundwater Technology, Inc.
 GZA GeoEnvironmental Technologies
 HMM Associates, Inc.
 Hygenetics, Inc.
 Kurz Associates, Inc.
 Mabbett, Capaccio & Associates Inc.
 Metcalf & Eddy
 Olde Boston Environmental Assoc.
 Pelican Environmental Corp.
 Progencor, Inc.
 Prosys Corporation
 R.W. Beck and Associates
 Rackemann Environ. Services, Inc.
 Sane Energy Solutions, Inc.
 Stone & Webster Engineering Corp.
 Stowe Engineering Corp.
 Tellus Institute, Inc
 Testwell Craig Labs of Mass. Inc.
 The Badger Company, Inc.
 Thermo Electron Corp.
 Thermo Environmental Instruments, Inc
 Thermo Instrument Systems, Inc.
 Tighe & Bond, Inc.

United Engineers & Constructors
 Utility Supply
 Weather Energy Systems, Inc.

ASBESTOS

Advatex Associates, Inc.
 Air Quality Consultants, Inc.
 Alliance Technologies Corporation
 Arthur D. Little
 Briggs Associates, Inc.
 Certified Engineering & Testing Co.
 Chem Cycle Corporation
 ClearAir Control Corp.
 Con-Test, Inc.
 Dames & Moore
 Dec-Tam Corp.
 Dennison Environmental, Inc.
 Environmental Technical Services
 ERM, New England, Inc.
 ETA Associates, Inc.
 Fair Share Development Corp.
 Franklin Environmental, Inc.
 HMM Associates, Inc.
 Hygeia Inc.
 Institute for Environmental Education
 Kurz Associates, Inc.
 Mabbett, Capaccio & Associates Inc.
 Progencor, Inc.
 R.W. Beck and Associates
 Safe Environment of America, Inc.
 Storch Associates
 Testwell Craig Labs of Mass. Inc.
 The Brand Companies
 United Engineers & Constructors

BANKING

Arthur D. Little

**BIOTECHNOLOGY,
BIOREMEDIATION**

Applied Geosystems
 Arthur D. Little
 Bard, Rao & Athanas Consul. Engineers
 Boston Irrigation Supply Co.
 Briggs Associates, Inc.

Camp Dresser & McKee Inc.
 Chas. T. Main. Inc.
 Dames & Moore
 Dennison Oil, Inc
 E&A Environmental Consultants, Inc.
 Ecological Engineering Assoc.
 Ecoscience Laboratories, Inc.
 ENSR Consulting and Engineering
 ERM, New England, Inc.
 Franklin Environmental, Inc.
 Groundwater Technology, Inc.
 GZA GeoEnvironmental Technologies
 Koch Membrane Systems
 Mabbett, Capaccio & Associates Inc.
 Mason Associate Environmental Services
 Metcalf & Eddy
 Thermo Electron Corp.
 Thermo Instrument Systems, Inc.
 Toxikon Corp.

CLEANUP SERVICES

Action Environmental, Inc.
 American Reclamation
 Associated Environmental Scientists
 Camp Dresser & McKee Inc.
 Chas. T. Main. Inc.
 Chem Cycle Corporation
 Clean Harbors Inc.
 ClearAir Control Corp.
 D.L. Maher Co.
 Dayton Consulting Group, Inc.
 Dennison Oil, Inc
 ENSR Consulting and Engineering
 ERM, New England, Inc.
 Falmouth Products
 Franklin Environmental, Inc.
 Groundwater Technology, Inc.
 GZA GeoEnvironmental Technologies
 IEP
 Kurz Associates, Inc.
 Mabbett, Capaccio & Associates Inc.
 Mason Associate Environmental Services
 Metcalf & Eddy
 Olde Boston Environmental Assoc. Inc.
 Pelican Environmental Corp.
 R.W. Beck and Associates
 Safe Environment of America, Inc.
 Service Station Maintenance Corp.

Testwell Craig Labs of Mass. Inc.
 Thermo Electron Corp.
 Thermo Process Systems
 Triumverate Environmental, Inc.
 Union Carbide/Unison Group
 Weather Energy Systems, Inc.
 Westinghouse Environmental & Geo

CONSTRUCTION

Andover Controls Corporation
 BALCO Inc.
 Bard, Rao & Athanas Consul. Engineers
 Briggs Associates, Inc.
 Calfran International
 Camp Dresser & McKee Inc.
 Certified Engineering & Testing Co.
 CH2M Hill
 Chas. T. Main. Inc.
 Clean Harbors Inc.
 ClearAir Control Corp.
 Ecological Engineering Assoc.
 Econoler/USA, Inc.
 Environmental Technical Services
 Equipment Shelters of N. England
 F.A.B.E. Inc.
 Fair Share Development Corp.
 Goldman Engineering
 Groundwater Technology, Inc.
 Metcalf & Eddy
 Pelican Environmental Corp.
 R.W. Beck and Associates
 Service Station Maintenance Corp.
 Stone & Webster Engineering Corp.
 The Badger Company, Inc.
 The Brand Companies
 Union Carbide/Unison Group
 United Engineers & Constructors
 Ware River Power Corp.
 Westinghouse Environmental & Geo

CONSULTING

Action Environmental, Inc.
 Air Quality Consultants, Inc.
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Anderson-Nichols & Co. Inc.
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Arthur D. Little
Asahi / America
Asbestos Abatement Services, Inc
Ascension Technology
Associated Environmental Scientists
B.G. Wickberg Company
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Beals and Thomas, Inc.
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Briggs Associates, Inc.
Calfran International
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Charles River Associates
Chas. T. Main, Inc.
Chem Cycle Corporation
Clean Harbors Inc.
ClearAir Control Corp.
Coastwise Communications
Comnings Consulting, Inc.
Con-Test, Inc.
CONAM / Arnold Greene Labs
Cortell Associates
D.L. Maher Co.
Dames & Moore
Daylon Consulting Group, Inc.
Dennison Environmental, Inc.
DMC Engineering Inc.
E&A Environmental Consultants, Inc.
Earthworm, Inc.
Ecological Engineering Assoc.
Econoler/USA, Inc.
Edward and Kelley
Energy Federation
Energy Investment, Inc
Enseco, Inc. Erco Div.
ENSR Consulting and Engineering
ERM, New England, Inc.
Ewing Power Systems, Inc
F.A.B.E. Inc.
Fair Share Development Corp.
Fitzemeyer & Tocci, Inc
Goldman Engineering
Goldman Environmental Consultants
Groundwater Technology, Inc.
GZA GeoEnvironmental Technologies
HMM Associates, Inc.
Horsley Witten Hegemann, Inc.
Hygeia Inc.
Hygienetics, Inc.
IEP
Institute for Environmental Education
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ENSR Consulting and Engineering
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Fair Share Development Corp.
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Goldman Environmental Consultants, Inc.
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Hygienetics, Inc.
Institute for Environmental Education
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The Wood Company
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Thermo Jarrell Ash Corp
Thermo Process Systems
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TMA/Skinner & Sherman Lab
Toxikon Corp.
Triumverate Environmental, Inc.
Union Carbide/Unison Group
Utility Supply
Vanasse Hangen Brustlin Inc.
Ware River Power Corp.
Warren Pumps Inc.
Weather Energy Systems, Inc.
Westinghouse Environmental & Geo
Wood Recycling Inc.
Zymark Corporation

HAZARDOUS WASTE

A/A Manufacturing
 Action Environmental, Inc.
 Alliance Technologies Corporation
 Andover Controls Corporation
 Applied Geosystems
 Arthur D. Little
 Asahi / America
 Associated Environmental Scientists
 Beals and Thomas, Inc.
 Briggs Associates, Inc.
 Calfran International
 Camp Dresser & McKee Inc.
 Certified Engineering & Testing Co.
 CH2M Hill
 Chas. T. Main, Inc.
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 ClearAir Control Corp.
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 Con-Test, Inc.
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 Dennison Oil, Inc
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 ENSR Consulting and Engineering
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 ETA Associates, Inc.
 F.A.B.E. Inc.
 Falmouth Products
 Franklin Environmental, Inc.
 Goldman Environmental Consultants
 Groundwater Technology, Inc.
 GZA GeoEnvironmental Technologies
 HMM Associates, Inc.
 Hygenetics, Inc.
 IEP
 Koch Membrane Systems
 Kurz Associates, Inc.
 Leak Detection Systems
 Mabbett, Capaccio & Associates Inc.
 Maguire Group, Inc.
 Mason Associate Environmental Services
 Metcalf & Eddy
 Metropolitan Waste Equipment Inc.
 N.E. Environmental Technology Corp.

Olde Boston Environmental Assoc. Inc.
 Progencon, Inc.
 R.W. Beck and Associates
 Rackemann Environ. Services, Inc.
 Rizzo Associates, Inc.
 Safety Strategy, Inc
 Sanborn, Inc.
 Sanford Ecological Services, Inc.
 Service Station Maintenance Corp.
 Stone & Webster Engineering Corp.
 Storch Associates
 Tellus Institute, Inc
 Testwell Craig Labs of Mass. Inc.
 Thermo Electron Corp.
 Thermo Environmental Instruments, Inc
 Thermo Instrument Systems, Inc.
 Thermo Process Systems
 Tighe & Bond, Inc.
 Triumverate Environmetnal, Inc.
 United Engineers & Constructors
 Utility Supply
 Vanasse Hangen Brustlin Inc.
 Warren Pumps Inc.
 Westinghouse Environmental & Geo

INSURANCE

Arthur D. Little

LEGAL

The BSC Group
 TMA/Skinner & Sherman Lab
 Ware River Power Corp.

MANUFACTURING

A/A Manufacturing
 Advanced Mechanical Technical Inc.
 Air Purator Corporation
 American Reclamation
 Andover Controls Corporation
 Asahi / America
 Ascension Technology
 Ascom Warren
 B.G. Wickberg Company
 Bard, Rao & Athanas Consul. Engineers

Calfran International
 Chemcon, Inc.
 Conants Control Inc.
 Crystal Systems, Inc.
 Dennis K. Burke, Inc.
 ECOS Water Conservation Systems
 Gloucester Co., Inc.
 Groundwater Technology, Inc.
 HNU Systems Inc.
 Hoyt Corporation
 Ionics, Incorporated Instruments Div.
 Krosta Engineering Corp.
 Leak Detection Systems
 Lubrx Products Inc.
 Memtek Corporation
 Mobil Solar Energy Corporation
 Pelican Environmental Corp.
 Prosys Corporation
 Riley Consolidated, Inc.
 Romicon, Inc.
 Safety Strategy, Inc
 Sanborn, Inc.
 Spire Corporation
 Tecogen, Inc.
 The Foxboro Company
 Thermoaflo
 Thermo Electron Corp.
 Thermo Environmental Instruments, Inc
 Thermo Instrument Systems, Inc.
 Thermo Jarrell Ash Corp
 Thermo Process Systems
 Titeflex Industrial Americas
 United Electric Controls
 Utility Supply
 Ware River Power Corp.
 Warren Pumps Inc.
 Weather Energy Systems, Inc.
 Westinghouse Environmental & Geo

RECYCLING

American Reclamation
 Avon Fibre Corp.
 Brockton Iron & Steel Co.
 Camp Dresser & McKee Inc.
 Chem Cycle Corporation
 Clean Harbors Inc.
 ClearAir Control Corp.

Con-Test, Inc.
 E&A Environmental Consultants, Inc.
 E.L. Harvey & Sons, Inc.
 Earthworm, Inc.
 ECOS Water Conservation Systems
 Environmental Resins LTD
 G&S Mill
 Horsley Witten Hegemann, Inc.
 Koch Membrane Systems
 Lubrx Products Inc.
 Mabbett, Capaccio & Associates Inc.
 Maguire Group, Inc.
 Metcalf & Eddy
 Metropolitan Waste Equipment Inc.
 New England CRInc
 North Shore Recycled Fibers
 Plastican, Inc.
 R.W. Beck and Associates
 Recycled Wood Products, Inc
 Recycling Services, Inc.
 Sane Energy Solutions, Inc.
 Sanford Ecological Services, Inc.
 Service Station Maintenance Corp.
 Thermoaflo
 Thermo Electron Corp.
 Thermo Energy Systems Corp

SALES / DISTRIBUTOR

Boston Irrigation Supply Co.
 Brue & Kjaer Instruments
 Calfran International
 Dennis K. Burke, Inc.
 ECOS Water Conservation Systems
 Energy Federation
 ETA Associates, Inc.
 Jennian Enterprises
 Mass Save
 Metropolitan Waste Equipment Inc.
 Recycled Paper Co., Inc.
 Riley Consolidated, Inc.
 Romicon, Inc.
 Safety Strategy, Inc
 Sane Energy Solutions, Inc.
 Storch Associates
 The Foxboro Company
 Thermoaflo
 Thermo Environmental Instruments, Inc
 Ware River Power Corp.

Weather Energy Systems, Inc.
Westinghouse Environmental & Geo

Safety Strategy, Inc
Stone & Webster Engineering Corporation
Storch Associates
Stowe Engineering Corp.
Tellus Institute, Inc
The Badger Company, Inc.
Thermo Electron Corp.
Thermo Instrument Systems, Inc.
Tighe & Bond, Inc.
Utility Supply
Warren Pumps Inc.
Westinghouse Environmental & Geo
Wood Recycling Inc.

SOLID WASTE

A/A Manufacturing
Alliance Technologies Corporation
American Environmental Laboratories
Anderson-Nichols & Co. Inc.
Arthur D. Little
Asahi / America
Beals and Thomas, Inc.
Briggs Associates, Inc.
Camp Dresser & McKee Inc.
Certified Engineering & Testing Co.
CH2M Hill
Chas. T. Main, Inc.
Chem Cycle Corporation
Commings Consulting, Inc.
Con-Test, Inc.
CONAM / Arnold Greene Labs
Cortell Associates
Dames & Moore
Daylon Consulting Group, Inc.
Dennison Environmental, Inc.
Dennison Oil, Inc
E&A Environmental Consultants, Inc.
E.L. Harvey & Sons, Inc.
ECOS Water Conservation Systems
ERM, New England, Inc.
ETA Associates, Inc.
F.A.B.E. Inc.
G&S Mill
Groundwater Technology, Inc.
GZA GeoEnvironmental Technologies, Inc
HMM Associates, Inc.
Horsley Witten Hegemann, Inc.
IEP
Kurz Associates, Inc.
Mabbett, Capaccio & Associates Inc.
Maguire Group, Inc.
Mason Associate Environmental Services
Metcalf & Eddy
Metropolitan Waste Equipment Inc.
Progencor, Inc.
R.W. Beck and Associates
Rackemann Environ. Services, Inc.
Resources Control, Inc.
Riley Consolidated, Inc.

TESTING SERVICES, LABORATORIES

Advanced Mechanical Technical Inc.
Air Quality Consultants, Inc.
American Environmental Laboratories
Arnold Green Test Devision
Arthur D. Little
Bard, Rao & Athanas Consul. Engineers
Beals and Thomas, Inc.
Briggs Associates, Inc.
Camp Dresser & McKee Inc.
Certified Engineering & Testing Co.
Clean Harbors Inc.
Con-Test, Inc.
CONAM / Arnold Greene Labs
Dennison Environmental, Inc.
Enseco, Inc. Erco Div.
Fair Share Development Corp.
Franklin Environmental, Inc.
Groundwater Technology, Inc.
GZA GeoEnvironmental Technologies, Inc
Hygeia Inc.
Hygenetics, Inc.
Mabbett, Capaccio & Associates Inc.
Mason Associate Environmental Services
Mass Save
N.E. Environmental Technology Corp.
Riley Consolidated, Inc.
Service Station Maintenance Corp.
Stowe Engineering Corp.
Technatest, Inc.
Testwell Craig Labs of Mass. Inc.
Thermo Electron Corp.

Thermo Environmental Instruments, Inc
 Thermo Instrument Systems, Inc.
 Tighe & Bond, Inc.
 TMA/Skinner & Sherman Lab
 Toxikon Corp.
 Union Carbide/Unison Group
 United Engineers & Constructors

Metcalf & Eddy
 Metropolitan Waste Equipment Inc.
 R.W. Beck and Associates
 Recycled Wood Products, Inc
 Resources Control, Inc.
 Service Station Maintenance Corp.
 Testwell Craig Labs of Mass. Inc.
 Triumverate Environmetnal, Inc.
 Union Carbide/Unison Group
 Westinghouse Environmental & Geo

TRANSPORTATION

Arthur D. Little
 Charles River Associates
 Clean Harbors Inc.
 Dennis K. Burke, Inc.
 Dennison Oil, Inc
 Edward and Kelley
 Franklin Environmental, Inc.
 HMM Associates, Inc.
 Maguire Group, Inc.
 Metropolitan Waste Equipment Inc.
 R.W. Beck and Associates
 Rizzo Associates, Inc.
 Service Station Maintenance Corp.
 Stone & Webster Engineering Corp.
 Thermo Electron Corp.
 Triumverate Environmetnal, Inc.
 Union Carbide/Unison Group
 Vanasse Hangen Brustlin Inc.

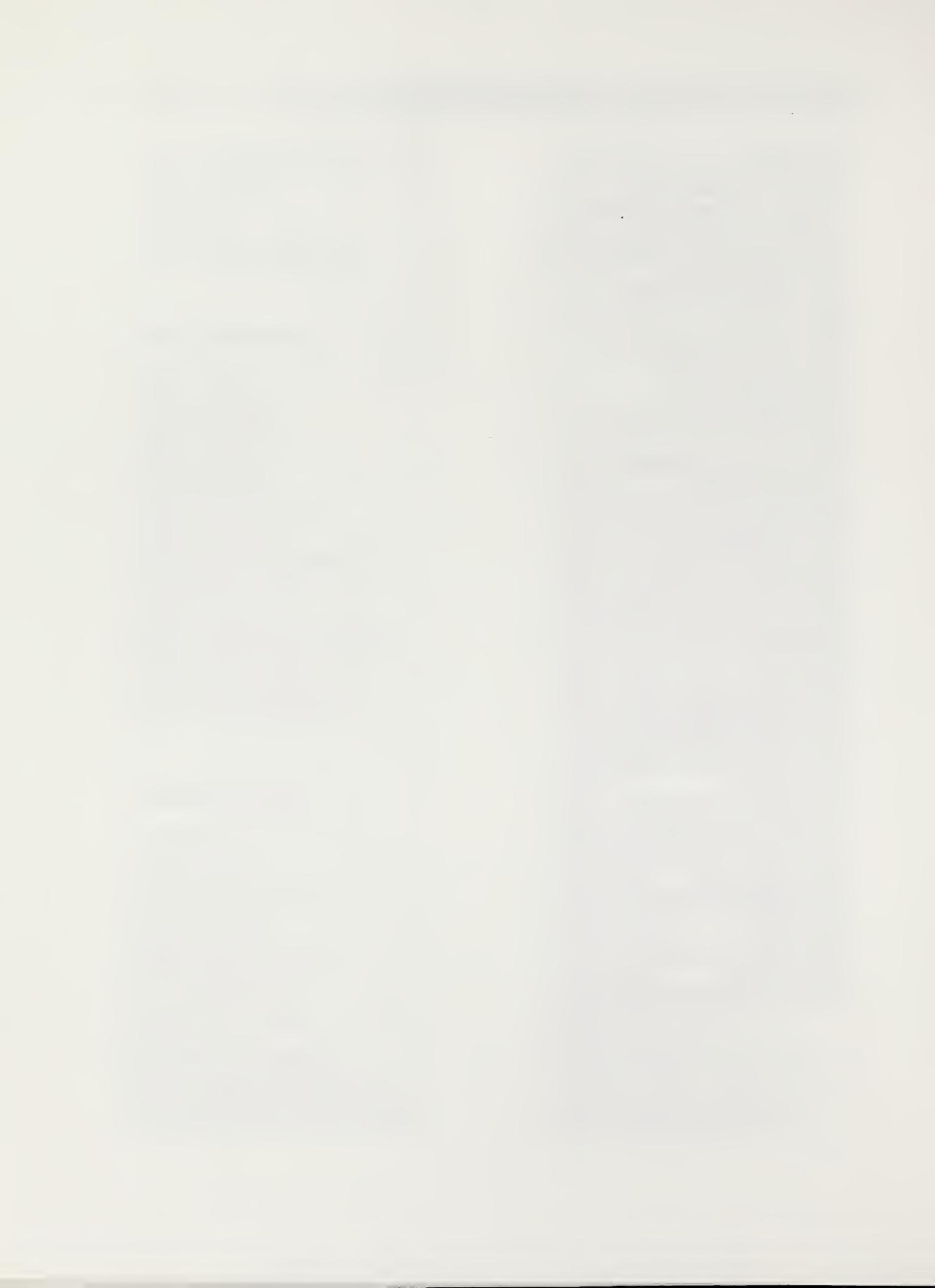
WATER / WASTEWATER

WASTE DISPOSAL

A/A Manufacturing
 Arthur D. Little
 Avon Fibre Corp.
 Camp Dresser & McKee Inc.
 Clean Harbors Inc.
 ClearAir Control Corp.
 Dayton Consulting Group, Inc.
 Dennison Oil, Inc
 E.L. Harvey & Sons, Inc.
 ERM, New England, Inc.
 G&S Mill
 Groundwater Technology, Inc.
 Horsley Witten Hegemann, Inc.
 Mabbett, Capaccio & Associates Inc.
 Mason Associate Environmental Services

A/A Manufacturing
 Action Environmental, Inc.
 Alliance Technologies Corporation
 American Environmental Laboratories
 Anderson-Nichols & Co. Inc.
 Andover Controls Corporation
 Applied Geosystems
 Arthur D. Little
 Asahi / America
 Associated Environmental Scientists
 Bard, Rao & Athanas Consul. Engineers
 Beals and Thomas, Inc.
 Boston Irrigation Supply Co.
 Briggs Associates, Inc.
 Calfran International
 Camp Dresser & McKee Inc.
 Certified Engineering & Testing Co.
 CH2M Hill
 Chas. T. Main, Inc.
 Chem Cycle Corporation
 Chemcon, Inc
 Clean Harbors Inc.
 Con-Test, Inc.
 CONAM / Arnold Greene Labs
 Conants Control Inc.
 Cortell Associates
 D.L. Maher Co.
 Dames & Moore
 Dayton Consulting Group, Inc.
 Dennison Environmental, Inc.
 DMC Engineering Inc.
 E&A Environmental Consultants, Inc.
 Ecological Engineering Assoc.
 ECOS Water Conservation Systems
 ENSR Consulting and Engineering
 ERM, New England, Inc.

ETA Associates, Inc.
F.A.B.E. Inc.
Fair Share Development Corp.
Goldman Environmental Consultants, Inc.
Groundwater Technology, Inc.
GZA GeoEnvironmental Technologies, Inc
HMM Associates, Inc.
Horsley Witten Hegemann, Inc.
Hygienetics, Inc.
IEP
Ionics, Incorporated Instruments Div.
Koch Membrane Systems
Krofta Engineering Corp.
Kurz Associates, Inc.
Mabbett, Capaccio & Associates Inc.
Maguire Group, Inc.
Mason Associate Environmental Services
Memtek Corporation
Metcalf & Eddy
Olde Boston Environmental Assoc. Inc.
Pequod Associates, Inc.
Prosys Corporation
R.W. Beck and Associates
Rackemann Environ. Services, Inc.
Rizzo Associates, Inc.
Romicon, Inc.
Safety Strategy, Inc
Sanborn, Inc.
Sane Energy Solutions, Inc.
Sanford Ecological Services, Inc.
Service Station Maintenance Corp.
Stone & Webster Engineering Corp.
Storch Associates
Stowe Engineering Corp.
Testwell Craig Labs of Mass. Inc.
The Badger Company, Inc.
The Foxboro Company
Thermo Electron Corp.
Thermo Instrument Systems, Inc.
Tighe & Bond, Inc.
Utility Supply
Vanasse Hangen Brustlin Inc.
Warren Pumps Inc.
Westinghouse Environmental & Geo



**ALPHABETICAL LISTINGS
OF ENVIRONMENTAL AND ENERGY COMPANIES**



A/A Manufacturing

425 Riverside Avenue, P.O. 310

Medford MA 02155

Contact: Bob Pelletier

Title: Controller

Phone: (617) 395-2240

Fax: (617) 395-2329

Established: 1989

Employees: 12

Annual Sales:

Product Description:

Polypropylene pipe for
transporting / handling
waste. Pond liner for
landfill

Action Environmental, Inc.

P.O. Box 266

Newton MA 02160

Contact: Marcia J. Berger, P.E.

Title: Environmental / Civil Engineer

Phone: (617) 332-7722

Fax: (617) 332-7722

Established: 1989

Employees: 3

Annual Sales:

Product Description:

Hazardous waste,
stormwater and waste
water consulting, R & D
for sampling equipment

Advanced Mechanical Technical Inc.

151 California Street

Newton MA 02158

Contact: Dr. Walter D. Syniuta

Title: President

Phone: (617) 964-2042

Fax: (617) 964-6234

Established: 1976

Employees: 24

Annual Sales: \$3 million

Product Description:

Low emission combustion /
high efficiency;
commercial water

Advatex Associates, Inc.

3E Gill Street

Woburn MA 01801

Contact: Vincent Berlen

Title: Vice President

Phone: (617) 938-8077

Fax: (617) 938-8066

Established: 1985

Employees: 470

Annual Sales: \$35 million

Product Description:

Asbestos Removal

Aerospace Systems, Inc.

121 Middlesex Turnpike

Burlington MA 01803

Contact: John Zvara

Title: P.E. President

Phone: (617) 272-7517

Fax: (617) 272-7810

Established: 1969

Employees: 17

Annual Sales: \$500,000

Product Description:

Energy Systems
Engineering research,
design, consulting and
construction management.
Energy audits and energy
conservation design.

AET Systems, Inc.

77 Accord Park Drive

Norwell MA 02061

Contact: Michael B. baughan

Title: President

Phone: (617) 871-4801

Fax: (617) 871-3315

Established: 1979

Employees: 12

Annual Sales: \$1.5 million

Product Description:

Building automation
systems; energy
management systems

Air Purator Corporation

88 Broad Street
Boston MA 02110
Contact: Daniel S. Tedone
Title: President
Phone: (617) 451-1919
Fax: (617) 451-1196
Established: 1988
Employees: 15
Annual Sales: \$1.6 million
Product Description:
Needled fiberglass felt

Air Quality Consultants, Inc.

406 Libbey Parkway
Weymouth MA 02189
Contact: John O'Malley
Title: President
Phone: (617) 337-7320
Fax: (617) 337-9389
Established: 1976
Employees: 14
Annual Sales:
Product Description:
Air related environmental engineering ; industrial hygiene; safety engineering

Alliance Technologies Corporation

Boot Mills South, Foot of John St.
Lowell MA 01852
Contact: Robert Shevlin
Title: Business Development
Phone: (508) 970-5600
Fax: (508) 452-6033
Established: 1957
Employees: 160
Annual Sales:
Product Description:
Environmental science, investigative, & engineering services

American Environmental Laboratories

60 Elm Hill Avenue
Leominster MA 01453
Contact: Brian Fortier
Title: Vice President Marketing
Phone: (508) 534-1444
Fax: (508) 537-6252
Established: 1984
Employees: 25
Annual Sales: \$1.1 million
Product Description:
Drinking water, waste water and soils analysis (National)

American Reclamation

225 Turnpike Road
Southborough MA 01772
Contact: Bruce Boardman
Title: Vice President
Phone: (508) 624-7007
Fax: (508) 481-5393
Established: 1984
Employees: 25
Annual Sales: \$6 million
Product Description:
Treat soil contaminated with gasoline/oil; recycle soil into asphalt

Anderson-Nichols & Co. Inc.

31 St. James Ave.
Boston MA 02116
Contact: Donald J. Tata
Title: Sr. Vice President
Phone: (617) 695-3400
Fax: (617) 695-3310
Established: 1922
Employees: 141
Annual Sales: \$10 million
Product Description:
Full service architectural/engineering firm

Andover Controls Corporation

300 Brickstone Square
 Andover MA 01810
 Contact: Chuck Jones
 Title: International Sales Manager
 Phone: (508) 470-0555
 Fax: (508) 470-0946
 Established: 1976
 Employees: 170
 Annual Sales: \$28 million
 Product Description:
 Building Automation
 Systems

Arthur D. Little

Acorn Park
 Cambridge MA 02140
 Contact: R. Scott Stricoff
 Title: Vice President
 Phone: (617) 864-5770
 Fax: (617) 868-6361
 Established: 1886
 Employees: 2400
 Annual Sales: \$300 million
 Product Description:
 International management
 consulting (environmental
 health & safety)

Applied Geosystems

352 University Avenue
 Westwood MA 02090
 Contact: Tim O'Brien
 Title: Manager
 Phone: (617) 326-6640
 Fax: (617) 326-7408
 Established: 1985
 Employees: 112
 Annual Sales: \$20 million
 Product Description:
 Consultants in geology
 and engineering

Asahi / America

19 Green Street, PO Box 653
 Malden MA 02148
 Contact: Leslie B. Lewis
 Title: President
 Phone: (617) 321-5409
 Fax: (617) 321-4421
 Established: 1971
 Employees: 105
 Annual Sales: \$20 million
 Product Description:
 Equipment for collection
 of methane gas in
 sanitary landfills; dual
 containment systems for
 hazardous waste;
 equipment for water
 filtration / treatment

Arnold Green Test Division

6 Huron Drive
 Natick MA 01760
 Contact: Don Conam
 Title:
 Phone: (508) 653-5950
 Fax: (508) 651-2974
 Established: 1940
 Employees: 80
 Annual Sales: \$2 million
 Product Description:
 Multi-service lab,
 environmental and
 non-destructive testing

Asbestos Abatement Services, Inc

208 West Cummings Park
 Woburn MA 01801
 Contact:
 Title: Branch Manager
 Phone: (617) 933-0664
 Fax:
 Established: 1985
 Employees: 6
 Annual Sales:
 Product Description:
 Environmental engineering
 consulting firm

Ascension Technology

P.O. Box 314
 Lincoln Center MA 01773
 Contact: Dr. Edward C. Kern, Jr
 Title: President
 Phone: (617) 890-8844
 Fax: (617) 890-2050
 Established: 1987
 Employees: 3
 Annual Sales: \$300,000
 Product Description:
 Photovoltaic systems
 consulting, design and
 installation

Ascom Warren

Newtown Rd.
 Littleton MA 01460
 Contact: Stanley H. Burg
 Title: VP Sales & Marketing
 Phone: (508) 486-9551
 Fax: (508) 486-9601
 Established: 1990
 Employees: 60
 Annual Sales: \$10 million
 Product Description:
 Manufacturer of
 telecommunication power
 equipment

Associated Environmental Scientists

311 Elm St, Box 979
 W. Springfield MA 01090
 Contact: Raymond C. Levesque
 Title: C.E.P.
 Phone: (413) 737-3586
 Fax: (413) 734-9250
 Established: 1978
 Employees: 20
 Annual Sales: \$1,000,000
 Product Description:
 Environmental &
 engineering services

Avon Fibre Corp.

655 Bodwell St. Ext, PO Box 148
 Avon MA 02322
 Contact: William B. Cox
 Title: Vice President
 Phone: (508) 588-7866
 Fax: (508) 588-4806
 Established: 1988
 Employees: 24
 Annual Sales:
 Product Description:
 Paper recycling; rubbish
 removal; scrap metal

B.G. Wickberg Company

33 Newport Avenue
 N. Quincy MA 02171
 Contact: Henry Hadley
 Title: President
 Phone: (617) 328-9200
 Fax: (617) 328-7895
 Established: 1952
 Employees: 15
 Annual Sales: \$1 million
 Product Description:
 Air pollution control
 equipment

BALCO Inc.

306 Northern Avenue
 Boston MA 02205
 Contact: Michael J. Kotubey
 Title: Vice President, sales and marketing
 Phone: (617) 482-0100
 Fax: (617) 951-2991
 Established: 1946
 Employees: 400
 Annual Sales: \$45,000,000
 Product Description:
 Plumbing, heating, air
 conditioning,
 congeneration,
 engineering, construction
 management

Bard, Rao & Athanas Consul. Engineers

1320 Soldiers Field Road
Boston MA 02135
Contact: Eugene M. Bard, P.E.
Title: President
Phone: (617) 254-0016
Fax: (617) 254-9175
Established: 1975
Employees: 100
Annual Sales: \$7 million
Product Description:
Mechanical & electrical engineering, design and construction

Boston Irrigation Supply Co.

900 A Providence Highway
Dedham MA 02026
Contact: Ed Tierney
Title:
Phone: (617) 461-1560
Fax: (617) 461-1152
Established: 1985
Employees: 17
Annual Sales:
Product Description:
Bioremediation services and equipment for groundwater and wastewater

Beals and Thomas, Inc.

200 Friberg Parkway
Westborough MA 01581
Contact: Randy Waterman
Title: Senior Associate
Phone: (508) 366-0560
Fax: (508) 366-4391
Established: 1984
Employees: 45
Annual Sales:
Product Description:
Consulting services, including environmental and civil engineering and surveying

Briggs Associates, Inc.

400 Hingham Street
Rockland MA 02370
Contact: Winston C. Perry
Title: CEO
Phone: (617) 871-6040
Fax:
Established: 1983
Employees: 250
Annual Sales: \$15 million
Product Description:
Consulting & engineering services in remediation & waste investigation

Boston Edison

800 Boylston Street
Boston MA 02199
Contact: Bernard W. Reznicek
Title: President
Phone: (617) 424-2000
Fax:
Established: 1886
Employees: 4500
Annual Sales: \$12 million
Product Description:
Electric energy

Brockton Iron & Steel Co.

45 Freight Street
Brockton MA 02402
Contact: David Stone
Title: President
Phone: (508) 586-4640
Fax: (508) 588-4779
Established: 1930
Employees: 24
Annual Sales:
Product Description:
Scrap metal recycling

Bruel & Kjaer Instruments

185 Forest Street

Marlboro MA 01752

Contact: Gary Briggs

Title: Nt'l Mrking Manager

Phone: (508) 481-7000

Fax: (508) 485-0519

Established:

Employees: 200

Annual Sales:

Product Description:

Instruments for
monitoring sound &
vibration

Calfran International

Box 269

Springfield MA 01101

Contact: Val Partyka

Title: Vice President, Sales/Marketing

Phone: (413) 525-4957

Fax: (413) 525-1716

Established:

Employees: 11

Annual Sales: \$1.2 million

Product Description:

Calfran's cold
vaporization process for
industrial wastewater
treatment and reduction

Camp Dresser & McKee Inc.

One Cambridge Center

Cambridge MA 02142

Contact: John E. Bates

Title: Director of Corporate Communications

Phone: (617) 621-8181

Fax: (617) 577-7501

Established: 1947

Employees: 2000

Annual Sales: \$220 million

Product Description:

Worldwide provider of environmental
engineering, scientific
planning & management services

Certified Engineering & Testing Co. Inc.

100 Grossman Drive Suite 302

Braintree MA 02184

Contact: R. Wayne Crandlemere

Title: Exec. Vice President

Phone: (617) 849-0111

Fax: (617) 849-1945

Established: 1983

Employees: 85

Annual Sales: \$18 million

Product Description:

Environmental consulting
& testing services

CH2M Hill

50 Staniford Street, 10th Floo

Boston MA 02114

Contact: George Combes

Title: Asst. Dept. Manager

Phone: (617) 523-2260

Fax: (617) 723-9036

Established: 1947

Employees: 50

Annual Sales:

Product Description:

Environmental consultants

Charles River Associates

200 Clarendon St. 43rd Fl.

Boston MA 02116

Contact: Peter S. Fox-Penner

Title:

Phone: (617) 266-0500

Fax: (617) 266-0698

Established: 1965

Employees: 150

Annual Sales: \$15 million

Product Description:

Consulting services on
energy policy,
environmental policy,
regulation, economics and
litigation

Chas. T. Main, Inc.

Prudential Center
 Boston MA 02199
 Contact: Mark D. Johnson
 Title: Business Development Mgr.
 Phone: (617) 859-2466
 Fax: (617) 859-2575
 Established: 1843
 Employees: 1400
 Annual Sales: \$120 million
 Product Description:
 Environmental engineering
 & power engineering

Clean Harbors Inc.

1200 Crown Colony Drive, P.O. Box 9137
 Quincy MA 02269-913
 Contact: William Geary
 Title: Public Info. Officer
 Phone: (617) 849-1800
 Fax: (617) 786-8536
 Established: 1980
 Employees: 1200
 Annual Sales: \$150 million
 Product Description:
 Comprehensive
 environmental services

Chem Cycle Corporation

129 South Street
 Boston MA 02111
 Contact: Dr. Hugh Willis
 Title: President
 Phone: (617) 451-0922
 Fax: (617) 482-3382
 Established: 1986
 Employees: 30
 Annual Sales: \$3-4 million
 Product Description:
 Environmental engineering
 and design services

ClearAir Control Corp.

84 B Stonley Road
 Boston MA 02130
 Contact: Richard McNeil
 Title: President
 Phone: (617) 524-0127
 Fax: (617) 524-9740
 Established: 1986
 Employees: 22
 Annual Sales: \$1.5 million
 Product Description:
 Environmental contracting -
 asbestos abatement,
 hazardous waste
 remediation

Chemcon, Inc

30 Mann Street
 South Attleboro MA 02703
 Contact: Jack Alexander
 Title: President
 Phone: (508) 761-6300
 Fax: (508) 761-6304
 Established: 1953
 Employees: 45
 Annual Sales: \$5 million
 Product Description:
 Diaphragm metering pumps
 and chemical metering
 systems

Coastwise Communications

104 Water Street
 Rehoboth MA 02769
 Contact: Valerie M. Schneider
 Title: Bus. Manager / Managing Editor
 Phone: (508) 336-8636
 Fax: (508) 336-8636
 Established:
 Employees: 3
 Annual Sales:
 Product Description:
 Environmental planning;
 educational training
 programs; gov't
 regulation reports

Commings Consulting, Inc.

123 Minot Road
 Concord MA 01742
 Contact: Mr. Francis Commings
 Title: President
 Phone: (508) 371-0860
 Fax: (508) 371-0860
 Established: 1989
 Employees: 2
 Annual Sales: \$100,000
 Product Description:
 Energy and environmental consulting for industry and government agencies

Cortell Associates

244 Second Avenue
 Waltham MA 02154
 Contact: David B. Smith
 Title: Director of Planning
 Phone: (617) 890-3737
 Fax: (617) 890-3430
 Established: 1960
 Employees: 25
 Annual Sales:
 Product Description:

Environmental planning & consulting services

Con-Test, Inc.

39 Spruce St., PO Box 591
 E. Longmeadow MA 01028
 Contact: Thomas Rodgers
 Title: Director of Marketing
 Phone: (413) 525-1198
 Fax: (413) 525-8227
 Established: 1984
 Employees: 200
 Annual Sales: \$12 million
 Product Description:
 Full service environmental consulting / testing; focus on air/water quality engineering

Crystal Systems, Inc

27 Congress St.
 Salem MA 01970
 Contact: Clifford J. Herman
 Title: Vice President
 Phone: (508) 745-0088
 Fax: (508) 744-5059
 Established: 1971
 Employees: 25
 Annual Sales:
 Product Description:

Silicon wafers and material for photovoltaic applications and technology to produce the photovoltaic products

Conants Control Inc.

425 Riverside Avenue P.O. Box 310
 Medford MA 02155
 Contact: Bob Pelletier
 Title: General Manager
 Phone: (617) 395-2240
 Fax: (617) 395-2329
 Established: 1955
 Employees: 40
 Annual Sales:
 Product Description:
 Selecter values (sampling device)

D.L. Maher Co.

71 Concord St., P.O. Box 127
 No. Reading MA 01864
 Contact: Kenneth P. Maher
 Title: President
 Phone: (617) 933-3210
 Fax: (508) 664-3299
 Established: 1941
 Employees: 41
 Annual Sales:
 Product Description:

Groundwater consulting & drilling services

Dames & Moore

46 Church Street
Boston MA 02116
Contact: Pio Lombardo
Title: Associate
Phone: (617) 542-5557
Fax: (617) 426-8350
Established: 1938
Employees: 2500
Annual Sales: \$250 million
Product Description:
Environmental /
engineering services

Dennis K. Burke, Inc.

P.O. Box 6069
Chelsea MA 02150
Contact: Ed Burke
Title:
Phone: (617) 884-7800
Fax: (617) 884-7638
Established: 1961
Employees: 48
Annual Sales: \$50 million
Product Description:
Absorbents; hydrophobic
pads; Georgia clay

Daylor Consulting Group, Inc.

World Trade Center - Suite 216
Boston MA 02210
Contact: Richard Swaii
Title: Senior Planner
Phone: (617) 439-5525
Fax: (617) 439-4570
Established: 1986
Employees: 24
Annual Sales:
Product Description:
Energy and environmental consulting,
expert witnesses; permits

Dennison Environmental, Inc.

74 Commerce Way
Woburn MA 01801
Contact: James E. Dennison
Title: President
Phone: (617) 932-9400
Fax: (617) 932-6211
Established: 1984
Employees: 100
Annual Sales: \$5 million
Product Description:
Environmental consulting

Dec-Tam Corp.

10 Lowell Junction Road

Andover MA 01810
Contact: Susan Tsimtsos
Title: Marketing
Phone: (508) 470-2860
Fax: (508) 470-1017
Established: 1981
Employees:
Annual Sales:
Product Description:
Asbestos abatement
services

Dennison Oil, Inc

1150 Main Street, Box 311
Hanson MA 02341
Contact: Dale Dennison
Title:
Phone: (617) 294-0453
Fax: (617) 293-5473
Established: 1982
Employees: 35
Annual Sales:
Product Description:
Cleaning installation and
removal of waste tanks;
contaminated soil
disposal and site
remediation

DMC Engineering Inc.

1 Kendall Street
Framingham MA 01701
Contact: Joel S. Loitherstein
Title: Vice President
Phone: (508) 872-8030
Fax: (508) 820-9523
Established: 1981
Employees: 18
Annual Sales: \$1 million
Product Description:

Consulting engineering:
hazardous waste, sewer
studies, civil /
structural engineering

E&A Environmental Consultants, Inc.

1613 Central St. PO Box 372
Stoughton MA 02072
Contact: Eliot Epstein
Title: President
Phone: (617) 341-1400
Fax: (617) 341-4206
Established: 1978
Employees: 15
Annual Sales: \$1 million
Product Description:

Planning, design, and
operation of composting
facilities

E.L. Harvey & Sons, Inc.

Rte. 135, P.O. Box 1243
Westboro MA 01581
Contact: James A. Harvey
Title: Treasurer
Phone: (508) 836-3000
Fax: (508) 836-3040
Established: 1911
Employees: 99
Annual Sales:
Product Description:
Landfill; transfer
station; recycling
facility

Earthwatch

P.O. Box 403, 680 Mt. Auburn St.
Watertown MA 02272
Contact: Mary Blue Magruder
Title: Public Affairs Director
Phone: (617) 926-8200
Fax: (617) 926-8532
Established: 1971
Employees: 70
Annual Sales:
Product Description:

Earthwatch sends
volunteers to work with
scientists who are
studying endangered
species, researching rain
forest ecology, public
health care, archaeology,
etc. Volunteers
contribute funds to work
side by side with
university scholars and
scientists

Earthworm, Inc.

186 South Street
Boston MA 02111
Contact: Jeff Coyne
Title: Assoc. Director
Phone: (617) 426-7344
Fax:
Established: 1970
Employees: 7
Annual Sales: Non-Profit
Product Description:
White paper / office
paper recycling

Ecological Engineering Assoc.

One Locust Street
 Falmouth MA 02450
 Contact: John P. Mello
 Title: Chief Financial Officer
 Phone: (508) 457-0600
 Fax: (508) 4457-0609
 Established: 1988
 Employees: 15
 Annual Sales:
 Product Description:
 Solar aquatic systems;
 treatment of sewage,
 septage & process
 wastewater

Econoler/USA, Inc.

15 New England Executive Park
 Burlington MA 01803
 Contact: Patrick Scalli
 Title: Director, Sales & Mkting
 Phone: (617) 273-5894
 Fax: (617) 273-1732
 Established: 1985
 Employees: 27
 Annual Sales:
 Product Description:
 Turn-key responsibility
 for implementation &
 management of energy
 conservation projects

ECOS Water Conservation Systems

Damonmill Square
 Concord MA 01742
 Contact: David Del Porto
 Title: President
 Phone: (508) 369-3951
 Fax: (508) 369-2484
 Established: 1976
 Employees: 6
 Annual Sales: \$750,000
 Product Description:
 Alternative waste
 treatment systems & water
 conservation technologies

Ecoscience Laboratories, Inc.

85 North Whitney St.
 Amherst MA 01002
 Contact: James A. Wylie, Jr.
 Title: President
 Phone: (413) 256-8984
 Fax: (413) 253-2648
 Established: 1982
 Employees: 26
 Annual Sales: \$450,000
 Product Description:
 Biological control for
 insect pests; weed
 plants; plant pathogens

Edward and Kelley

The Schrafft Center, 529 Main Street
 Boston MA 02129
 Contact: Mary Ann Magner
 Title: Environmental Planner
 Phone: (617) 242-9222
 Fax: (617) 242-9824
 Established: 1946
 Employees: 50
 Annual Sales:
 Product Description:
 Highway design /
 transporation planning /
 environmental studies

Energy Federation

354 Waverly Street
 Framingham MA 01701
 Contact: Bradley Steele
 Title: President
 Phone: (508) 875-4921
 Fax: (617) 451-1574
 Established: 1982
 Employees: 6
 Annual Sales: \$1.5 million
 Product Description:
 Resource conservation
 products, water & energy
 saving materials;
 energy efficient lighting

Energy Investment, Inc

286 Congress Street
 Boston MA 02210
 Contact: Jim Redden
 Title: Vice President
 Phone: (617) 482-8228
 Fax:
 Established: 1973
 Employees: 25
 Annual Sales:
 Product Description:
 Mechanical & electrical
 retrofits that reduce
 energy consumption in
 commercial and industrial
 institutions

Enseco, Inc. Erco Div.

205 Alewife Brook Parkway
 Cambridge MA 02138
 Contact: Dr. Nancy Rothman
 Title: Division Director
 Phone: (617) 661-3111
 Fax: (617) 354-5252
 Established: 1989
 Employees: 100
 Annual Sales: \$6 million
 Product Description:

Analytical Lab Services

ENSR Consulting and Engineering

35 Nagog Park
 Acton MA 01720
 Contact: Halley Moriyama
 Title: Vice President
 Phone: (508) 635-9500
 Fax: (508) 635-9180
 Established: 1968
 Employees: 1000
 Annual Sales:
 Product Description:
 Environmental consulting
 and engineering

Environmental Resins LTD

P.O. Box 281
 Stow MA 01775
 Contact: Michael W. Gonet
 Title: CEO
 Phone: (508) 568-9156
 Fax: (508) 562-6873
 Established: 1986
 Employees: 8
 Annual Sales:
 Product Description:
 Recycle plastic bags &
 film

Environmental Technical Services inc

461 Boston Street, P.O. Box 406
 Topsfield MA 01983
 Contact: Matthew Alexander
 Title: Sales Manager
 Phone: (508) 887-3888
 Fax: (508) 887-3830
 Established: 1980
 Employees: 60
 Annual Sales: \$5.5 million
 Product Description:
 Asbestos abatement

Equipment Shelters of New England

16 Park Drive
 Wexford MA 01886
 Contact: Dave Swain
 Title: President
 Phone: (508) 392-0606
 Fax: (508) 392-0610
 Established: 1970
 Employees: 6
 Annual Sales: \$3,000,000
 Product Description:
 Small modular
 insulation shelters or
 houses to enclose monitor
 equipment, pumps, etc

ERM, New England, Inc.

205 Portland Street
Boston MA 02114
Contact: John A.S. McGlennon
Title: President
Phone: (617) 742-8228
Fax:
Established: 1984
Employees: 27
Annual Sales: \$4.5 million
Product Description:
Industrial waste
management services

F.A.B.E. Inc.

68 Fletcher Street
Winchester MA 01890
Contact: F.A. Bares
Title: President
Phone: (617) 729-3656
Fax: (617) 729-4710
Established: 1988
Employees: 2
Annual Sales: \$150,000
Product Description:
Marketing, construction
consulting

ETA Associates, Inc.

23 Farwell Street
Newton, MA 02160
Contact: Edward L. Green
Title: President
Phone: (617) 527-4544
Fax: (617) 244-6683
Established:
Employees: 7
Annual Sales:
Product Description:

Fair Share Development Corp.

180 Lincoln Street
Boston MA 02111
Contact: Stephen Cowell
Title: Executive Director
Phone: (617) 482-7186
Fax: (617) 482-3414
Established: 1984
Employees: 31
Annual Sales:
Product Description:
Non-profit corporation
which promotes energy and
resource conservation

Ewing Power Systems, Inc

North St/ Box 566
So. Deerfield MA 01373
Contact: Bill Obear/Lynn DiTullio/Tom Ewing
Title:
Phone: (413) 665-7081
Fax: (413) 665-8352
Established: 1984
Employees: 6
Annual Sales: \$1.2 million
Product Description:
Packager of 50-4000 kw
steam turbine generator
sets; Systems replace pressure
reducing valves and
produce power very inexpensively
as a function of an industry's
process steam load

Falmouth Products

92 McCallum Drive, P.O. Box 541
Falmouth MA 02541
Contact: Jim Cleary
Title: President
Phone: (508) 548-6686
Fax: (508) 548-6686
Established: 1989
Employees: 3
Annual Sales:
Product Description:
Manufactures a catalytic
oxidizer for gasoline
spill cleanup

Fitzemeyer & Tocci, Inc

265 Franklin Street

Melrose MA 02148

Contact: Edward L. Fitzemeyer

Title: President

Phone: (617) 665-8460

Fax: (617) 662-0303

Established: 1960

Employees: 15

Annual Sales: \$15,000,000

Product Description:

Energy management consulting services for heating, ventilating, air conditioning, plumbing, fire protection and electrical systems

Franklin Environmental, Inc.

185 Industrial Road, Box 617

Wrentham MA 02093

Contact: Tom Vine

Title: Ex. Vice President

Phone: (508) 384-6151

Fax: (508) 384-6028

Established: 1977

Employees: 80

Annual Sales:

Product Description:

Waste remediation and transportation services

G&S Mill

75 Otis St.

Northboro MA 01532

Contact: Charles Cary

Title: Sales Manager

Phone: (508) 393-9266

Fax: (508) 393-3504

Established: 1975

Employees: 7

Annual Sales: \$1.8 million

Product Description:

Industrial wood/biomass burners

Gloucester Co., Inc.

P.O. Box 428

Franklin MA 02038

Contact: Pete Dieman

Title: Vice President Sales

Phone: (508) 528-2200

Fax: (508) 520-3851

Established: 1959

Employees: 40

Annual Sales: \$5 million

Product Description:

Adhesives / sealants

Goldman Engineering

11 Beacon St. #914

Boston MA 02108

Contact: Ronald Goldman

Title: President

Phone: (617) 523-0075

Fax: (617) 523-7398

Established: 1981

Employees: 4

Annual Sales: \$412,000

Product Description:

Energy management, HVAC, electrical, plumbing services

Goldman Environmental Consultants

15 Pacella Park Drive

Randolph MA 02368

Contact: Lawrence M. Goldman

Title: President

Phone: (617) 961-1200

Fax: (617) 961-6546

Established: 1985

Employees: 20

Annual Sales: \$1.5 million

Product Description:

Hazardous waste site investigations and remedial plan development, and regulatory compliance

Groundwater Technology, Inc.

220 Norwood Park South
Norwood MA 02062
Contact: Paul Sutherland
Title: Int'l Marketing Director
Phone: (617) 769-7600
Fax: (617) 769-7785
Established: 1975
Employees: 400
Annual Sales: \$123.8 million
Product Description:
Manufacture environmental
remediation equipment;
remediation services

HMM Associates, Inc.

196 Baker Avenue
Concord MA 01742
Contact: Theodore A. Barten
Title: President
Phone: (508) 371-4000
Fax: (508) 371-2468
Established: 1978
Employees: 175
Annual Sales: \$18 million
Product Description:
Environmental engineers &
consultants; permitting
of cogeneration support
services

GZA GeoEnvironmental Technologies

320 Needham Street
Newton Upper FalMA 02164
Contact: Donald T. Goldberg
Title: CEO
Phone: (617) 969-0700
Fax: (617) 965-7769
Established: 1964
Employees: 500
Annual Sales: \$32,000,000
Product Description:

Full-service company
providing a wide range of
environmental consulting,
remediation services and
geotechnical services ranging
from initial assessment and
evaluation of contaminated
sites, to design, construction,
and operation of remediation
services

HNU Systems Inc.

160 Charlemont Street
Newton Highlands MA 02161
Contact: Tom Jackson
Title: Intn'l Sale Mktg Mgr.
Phone: (617) 964-6690
Fax: (617) 965-5812
Established: 1975
Employees: 225
Annual Sales: \$20 million
Product Description:
Analytical
instrumentation for the
environment

Horsley Witten Hegemann, Inc.

955 Massachusetts Avenue
Cambridge MA 02139
Contact: Jon D. Witten, AICP
Title: President
Phone: (617) 497-8338
Fax: (617) 354-2479
Established: 1988
Employees: 12
Annual Sales: \$750,000
Product Description:
Consulting/technical
support in water
resources management

Hoyt Corporation
251 Forge Rd.
Westport MA 02790
Contact: Derek Oaks
Title: Vice President
Phone: (508) 636-8811
Fax: (508) 636-2088
Established: 1949
Employees: 125
Annual Sales:
Product Description:

Hygeia Inc.
303 Bear Hill Road
Waltham MA 02154
Contact: Robin Teller
Title: Marketing Manager
Phone: (617) 890-4999
Fax: (617) 890-1058
Established: 1983
Employees: 70
Annual Sales: \$4 million
Product Description:
Environmental consulting
and industrial hygiene
services, asbestos
consultation, asbestos
laboratories, asbestos
abatement and microscopy
training, environmental
audits, geotechnical
services, indoor-air
quality studies

Hygienetics, Inc.
98 North Washington Street
Boston MA 02114
Contact: Tom Galvin
Title: Sr. Vice President
Phone: (617) 589-0660
Fax: (617) 589-0661
Established: 1982
Employees: 300
Annual Sales: \$25-50 million
Product Description:
Environmental consulting
(asbestos, hazardous
material)

IEP
8 Maple Street, P.O. Box 780
Northborough MA 01532
Contact: Henderson Pritchard
Title: Marketing Manager
Phone: (508) 393-8558
Fax: (508) 393-8647
Established: 1975
Employees: 105
Annual Sales: \$7.5 million
Product Description:
Broad based environmental
consulting

Institute for Environmental Education
208 West Cummings Park
Woburn MA 01801
Contact: Martin S. Wood
Title: Director
Phone: (617) 935-7370
Fax: (617) 935-0664
Established: 1987
Employees: 6
Annual Sales: \$600,000
Product Description:
Environmental training

Ionics, Inc. Instruments Division

65 Grove Street
 Watertown MA 02172
 Contact: Lawrence E. Maley
 Title: General Manager
 Phone: (617) 926-2500
 Fax: (617) 926-8254
 Established: 1948
 Employees: 800
 Annual Sales: \$1 million
 Product Description:
 Water systems, water analysis instruments
 ultrafiltration, water purification

J. Makowski Co

1 Bowdoin Square
 Boston MA 02114
 Contact: Dan Delurey
 Title: Manager
 Phone: (617) 227-8080
 Fax: (617) 227-2690
 Established: 1973
 Employees: 80
 Annual Sales:
 Product Description:
 Development, construction and operation of power plants and natural gas supply projects

Jennian Enterprises

P.O. Box 985
 Melrose MA 02176
 Contact: William H. Hughes
 Title: Partner
 Phone: (617) 665-7915
 Fax: (617) 662-6507
 Established: 1988
 Employees: 2
 Annual Sales: \$180,000
 Product Description:
 Geotechnical products

John G. Crowe Associates, Inc.

385 Concord Avenue
 Belmont MA 02173
 Contact: John G. Crowe
 Title: President
 Phone: (617) 484-7109
 Fax: (617) 484-1508
 Established: 1972
 Employees: 18
 Annual Sales: \$1.1 million
 Product Description:
 Landscape architectural / environmental planning

Koch Membrane Systems

850 Main Street
 Wilmington MA 01887
 Contact: Carl Hoffman
 Title: Business Manager
 Phone: (508) 657-4250
 Fax: (508) 657-5208
 Established: 1965
 Employees: 260
 Annual Sales: \$30 million
 Product Description:
 Cross flow filtration modules and systems

Krofta Engineering Corp.

101 Yokun Avenue
 Lenox MA 02140
 Contact: Charles L. Smith
 Title: Director, Marketing & Sales
 Phone: (413) 637-0740
 Fax: (413) 637-0768
 Established: 1973
 Employees: 40
 Annual Sales: \$15 million
 Product Description:
 Manufacturers & engineer designers of water & wastewater treatment equip.

Kurz Associates, Inc.

4 First Street
 Bridgewater MA 02324
 Contact: Mary Motte
 Title: Environmental Scientist
 Phone: (508) 697-3191
 Fax: (508) 697-5996
 Established: 1984
 Employees: 39
 Annual Sales: \$3.6 million
 Product Description:
 Environmental consulting,
 engineering, solid waste,
 hazardous waste

Mabbett, Capaccio & Associates Inc.

5 Alfred Circle
 Bedford MA 01730
 Contact: Arthur M. Mabbett
 Title: President
 Phone: (617) 275-6050
 Fax: (617) 275-5651
 Established: 1980
 Employees: 28
 Annual Sales:
 Product Description:
 Consulting and
 engineering design
 services

Leak Detection Systems

152 King Street
 Cohasset MA 02025
 Contact: Jeff Riotte
 Title: Vice President, Marketing
 Phone: (617) 383-2305
 Fax: (617) 383-0515
 Established: 1983
 Employees: 6
 Annual Sales: \$250,000
 Product Description:
 Manufacture & license
 equipment to leak test
 underground storage tanks

Maguire Group, Inc.

225 Foxborough Blvd.
 Foxborough MA 02035
 Contact: Vincent Cangiano
 Title: President
 Phone: (508) 543-1700
 Fax: (508) 543-5157
 Established: 1938
 Employees: 450
 Annual Sales: \$50 million
 Product Description:
 Full service architecture
 / engineering / planning

Lubrx Products Inc.

P.O. Box 1070
 N. Attleboro MA 02761
 Contact: Armando Audet
 Title: President
 Phone: (508) 699-2000
 Fax: (508) 699-7985
 Established: 30
 Employees: 15
 Annual Sales:
 Product Description:
 Lubricant manufacturing &
 recycling

Mason Associate Environmental Services

P.O. Box 450
 Pocasset MA 02559
 Contact: Les Mason
 Title: Vice President
 Phone: (508) 564-6607
 Fax: (508) 564-6610
 Established: 1989
 Employees: 7
 Annual Sales:
 Product Description:
 Remedial services; 21E
 assessment; removal of
 underground & aboveground
 waste storage tanks

Mass Save

100 Slade's Ferry Avenue
Somerset MA 02726
Contact: Chris Aguiar
Title: Marketing Representative
Phone: (508) 676-0290
Fax: (508) 676-1965
Established: 1980
Employees: 130
Annual Sales:
Product Description:
Conducts energy conservation studies for residential and commercial buildings; installs conservation equipment

Mass. Assoc. of Prof. Foresters

204 Holdsworth Hall, Univ of Mass.
Amherst MA 01003
Contact: Don Argenbrieght
Title: Dean, Natural Resources
Phone: (413) 545-2665
Fax:
Established: 1978
Employees: 100
Annual Sales:
Product Description:
Improvement of forestry in Massachusetts

Memtek Corporation

28 Cook Street
Billerica MA 01821
Contact: J. Thomas
Title: Ex. Vice President
Phone: (508) 667-2828
Fax: (508) 667-1731
Established: 1980
Employees: 65
Annual Sales: \$8 million
Product Description:
Systems for toxic metal removal from industrial wastewaters and remediation of toxic wastewater in superfund sites. Provides turnkey installation and guaranteed performance

Meridian Power Corporation

125 World Trade Center
Boston MA 02210
Contact: William E. Harper
Title: Vice President, Business Dev.
Phone: (617) 439-5900
Fax: (617) 439-5657
Established: 1985
Employees: 5
Annual Sales:
Product Description:
Developer, owner, financier of private power, generation projects

Metcalf & Eddy
 30 Harvard Mill Square
 Wakefield MA 01880
 Contact: Edward Greco
 Title: President
 Phone: (617) 246-5200
 Fax: (617) 245-6293
 Established: 1907
 Employees: 2000
 Annual Sales: \$300 million
 Product Description:
 Environmental / energy /
 general engineering

N.E. Environmental Technology Corp.
 310 Main St.
 Groveland MA 01834
 Contact: Karen Simmons
 Title: Principal
 Phone: (508) 521-1111
 Fax:
 Established: 1985
 Employees: 10
 Annual Sales: \$1 million
 Product Description:
 Service Ind Environmental
 assessment

Metropolitan Waste Equipment Inc.
 1674 Turnpike Street
 Stoughton MA 02072
 Contact: Bob Carter
 Title: President
 Phone: (617) 344-8262
 Fax: (617) 344-6189
 Established: 1978
 Employees: 12
 Annual Sales:
 Product Description:
 Distributor for
 industrial and commercial
 recycling equipment;
 provides transportation
 for recyclable goods

New England CRInc
 74 Salem Rd
 N. Billerica MA 01862
 Contact: Matthew F. Coz
 Title: Marketing Manager
 Phone: (508) 667-0096
 Fax: (508) 667-2917
 Established: 1982
 Employees: 198
 Annual Sales:
 Product Description:
 Full-service contractor
 for the design
 construction equipment

Mobil Solar Energy Corporation
 4 Suburban Park Drive
 Billerica MA 01821
 Contact: Mark Farber
 Title:
 Phone: (508) 667-5900
 Fax: (508) 663-2868
 Established: 1975
 Employees: 120
 Annual Sales:
 Product Description:
 R & D (pre-commercial) in
 photovoltaics

North Shore Recycled Fibers
 53 Jefferson Avenue
 Salem MA 01970
 Contact: Bob Heffernan
 Title: VP Operations
 Phone: (617) 289-9400
 Fax: (508) 744-8857
 Established: 1917
 Employees: 50
 Annual Sales: \$25 million
 Product Description:
 Paper for recycling

Olde Boston Environmental Assoc. Inc.

172 William Street
New Bedford MA 02740
Contact: Shepherd S. Johnson, Jr.
Title: President
Phone: (508) 997-8285
Fax: (508) 997-9656
Established: 1985
Employees: 7
Annual Sales: \$400,000
Product Description:
Environmental consulting
on hazardous waste;
regulatory compliance

Plastican, Inc.

196 Industrial Rd. P.O. Box 868
Leominster MA 01453
Contact: Eric Jakobowicz
Title: Marketing Dir.
Phone: (508) 537-4911
Fax: (508) 537-6376
Established: 1970
Employees: 225
Annual Sales:
Product Description:
Plastic containers for
curbside recycling

Pelican Environmental Corp.

8 Grant St.
Framingham MA 01701
Contact: Donald A. Crawshaw
Title:
Phone: (508) 872-0184
Fax: (617) 235-3158
Established: 1985
Employees: 6
Annual Sales: \$400,000
Product Description:
Radon mitigation; VOC
mitigation

Progencor, Inc.

140 Wood Road, Suite 003
Braintree MA 02184
Contact: A. L. Foster
Title: President
Phone: (617) 848-5541
Fax: (617) 848-9160
Established: 1987
Employees: 10
Annual Sales: \$500,000
Product Description:
Engineering, design &
consultancy services in
energy & environmental
areas

Pequod Associates, Inc.

129 South Street
Boston MA 02111
Contact: Daniel Cohen
Title: Treasurer
Phone: (617) 542-8567
Fax: (617) 338-2563
Established: 1979
Employees: 15
Annual Sales: \$1 million
Product Description:
Consulting engineers
specializing in energy
systems design

Prosys Corporation

187 Billerica Rd.
Chelmsford MA 01824
Contact: Thomas Weaver
Title: President
Phone: (508) 250-4940
Fax: (508) 250-4977
Established: 1988
Employees: 12
Annual Sales: \$3 million
Product Description:
Wastewater system design;
fabrication;
installation; service

R.W. Beck and Associates

Two University Office Park, 51 Sawyer Rd.

Waltham MA 02154

Contact: Lisbeth Alpers

Title: Marketing Coordinator

Phone: (617) 899-0100

Fax: (617) 899-5460

Established: 1945

Employees: 737

Annual Sales:

Product Description:

Energy, infrastructure,
utilities and
environmental consulting
services

Rackemann Environmental Services, Inc.

One Financial Center

Boston MA 02111

Contact: Steven Roop

Title: Vice President

Phone: (617) 951-7537

Fax: (617) 542-7437

Established: 1989

Employees: 3

Annual Sales: \$500,000

Product Description:

Strategic environmental
planning

Recycled Paper Co., Inc.

185 Corey Road

Boston MA 02146

Contact: Ted Vansant

Title: Director of Marketing

Phone: (617) 277-9901

Fax: (617) 738-4877

Established: 1988

Employees: 6

Annual Sales:

Product Description:

Office paper products
made from recycled fibers

Recycled Wood Products, Inc

P.O. Box 3043

Woburn MA 01888

Contact: Greg Kaknes

Title: Gen. Manager

Phone: (617) 933-3818

Fax: (617) 933-0668

Established: 1986

Employees: 7

Annual Sales: \$500,000

Product Description:

Wood & Yard Waste
Recycling

Recycling Services, Inc.

516 East Second Street

S. Boston MA 02127

Contact: Bill Currier

Title: President

Phone: (617) 269-5859

Fax: (617) 269-5484

Established: 1989

Employees: 3

Annual Sales:

Product Description:

Mobile plastics
granulating facility

Resources Control, Inc.

Barre Depot Road

Barre MA 01005

Contact: Robert P. Foley

Title: President

Phone: (508) 355-6821

Fax: (508) 355-6317

Established: 1978

Employees: 90

Annual Sales: \$15 million

Product Description:

Landfill operations,
composting, recycling

Riley Consolidated, Inc.

Neponset Street
Worcester MA 01606
Contact: David A. Harris
Title: Director, Int'l Marketing
Phone: (508) 852-7100
Fax: (508) 852-7548
Established: 1913
Employees: 450
Annual Sales: \$150 million
Product Description:
Fuel Burning & steam
generation equipment

Rizzo Associates, Inc.

235 W. Central Street
Natick MA 01760
Contact: Elizabeth K. Levin
Title: Vice President
Phone: (508) 651-3401
Fax: (508) 651-1189
Established: 1983
Employees: 70
Annual Sales: \$5.5 million
Product Description:
Engineering and
environmental consulting

Romicon, Inc.

100 Cummings Park
Woburn MA 01801
Contact: Mark Rizzone
Title: Market Development Mgr.
Phone: (617) 935-7840
Fax: (617) 935-7183
Established: 1972
Employees: 120
Annual Sales:
Product Description:
Separation technologies /
membrane filtration

Safe Environment of America, Inc.

100 Moody St., Suite 200
Ludlow MA 01056
Contact: Christopher I. Scyocurka
Title: President
Phone: (413) 589-1882
Fax: (413) 583-6833
Established: 1987
Employees: 106
Annual Sales: \$6.5 million
Product Description:
Asbestos abatement;
reinsulation

Safety Strategy, Inc

86 Sanderson Avenue
Lynn MA 01902
Contact: Chris Hawthorne
Title:
Phone: (617) 599-5490
Fax: (617) 599-8190
Established:
Employees: 2
Annual Sales: \$1 million
Product Description:
Secondary spill
containment equipment,
waste compacting
equipment, recovery
equipment & protective
coatings

Sanborn, Inc.

25 Commercial Drive
 Wrentham MA 02093
 Contact: Steve Friedman
 Title: Vice President, Env. Products
 Phone: (508) 384-3181
 Fax: (508) 384-5346
 Established: 1978
 Employees: 39
 Annual Sales: \$5.5 million
 Product Description:
 Products for purifying
 and/or disposing of
 metalworkng & industrial
 fluids

Sane Energy Solutions, Inc.

241 Mill Glen Road
 Winchendon MA 01475
 Contact: Bradford Graves
 Title: President
 Phone: (508) 297-3783
 Fax:
 Established: 1990
 Employees: 4
 Annual Sales:
 Product Description:
 Recycling energy

Sanford Ecological Services, Inc.

30 Turnpike Road
 Southborough MA 01772
 Contact: Gary R. Sanford
 Title: President
 Phone: (508) 460-9900
 Fax: (508) 481-2009
 Established: 1983
 Employees: 25
 Annual Sales: \$1.5 million
 Product Description:
 Environmental impact
 assessment / resource
 evaluations

Scallop Thermal Management, Inc

31 State Street
 Boston MA 02109
 Contact: Stephen Barvenik
 Title: President
 Phone: (617) 720-0150
 Fax: (617) 720-7863
 Established: 1978
 Employees: 21
 Annual Sales: \$25 million
 Product Description:
 Finance and management
 services for energy
 conservation projects

Schwepp Lighting Design, Inc.

81 Middle Street
 Concord MA 01742
 Contact: D. Schwepp
 Title: President
 Phone: (508) 371-2831
 Fax: (508) 369-6900
 Established: 1985
 Employees: 2
 Annual Sales: \$100,000
 Product Description:
 Lighting design services;
 energy conservation

SEA Consultants, Inc.

485 Massachusetts Avenue
 Cambridge MA 02139
 Contact: Frederick G. Aufiero
 Title: Executive Vice President
 Phone: (617) 497-7800
 Fax: (617) 497-7709
 Established:
 Employees: 160
 Annual Sales: \$14 million
 Product Description:
 Engineering/architectural
 design services

Service Station Maintenance Corp.

24 Rockdale St.
 Worcester MA 01606
 Contact: Gregory F. Dorn
 Title: Exc. Dir. Environ. Affairs
 Phone: (508) 853-8771
 Fax: (508) 854-2165
 Established: 1948
 Employees: 82
 Annual Sales:
 Product Description:
 Petroleum contractor,
 environmental services

Spire Corporation

Patriots Park
 Bedford MA 01730
 Contact: Dr. Ghazi Darkazalli
 Title: Vice President
 Phone: (617) 275-6000
 Fax: (617) 275-3401
 Established: 1969
 Employees: 182
 Annual Sales: \$20 million
 Product Description:
 Energy manufacturing &
 technology transfer,
 photovoltaics

Shooshanian Engineering Assoc., Inc.

330 Congress Street
 Boston MA 02210
 Contact: Michael Selig
 Title: Project Director
 Phone: (617) 426-0110
 Fax: (617) 426-7358
 Established: 1961
 Employees: 120
 Annual Sales: \$6 million
 Product Description:
 Consulting engineering

Stone & Webster Engin. Corp.

245 Summer Street
 Boston MA 02107
 Contact: Raymond F. Rugg
 Title: V. President & Management
 Phone: (617) 589-8927
 Fax: (617) 589-1078
 Established: 1889
 Employees: 6000
 Annual Sales:
 Product Description:
 Engineering, consulting,
 construction and
 environmental services

Soil Exploration Corp

148 Pioneer Dr.
 Leominster MA 01453
 Contact: Jim Brodrick
 Title: Soil-Environmental Specialist
 Phone: (508) 840-0391
 Fax: (508) 537-9918
 Established: 1968
 Employees: 40
 Annual Sales: \$2.5 million
 Product Description:
 Geotechnical and
 environmental test
 borings and technical
 drilling

Storch Associates

1616 Soldiers Field Road
 Boston MA 02135
 Contact: Mark Tylor
 Title: Director of Marketing
 Phone: (617) 783 0404
 Fax: (617) 783-4674
 Established: 1961
 Employees: 250
 Annual Sales: \$15 million
 Product Description:
 Environmental consulting
 & engineering

Stowe Engineering Corp.

300 Crown Colony Drive
Quincy MA 02169
Contact: Robert S. Hunt, Jr.
Title: President
Phone: (617) 471-7869
Fax: (617) 773-9923
Established: 1982
Employees: 75
Annual Sales: \$5 million
Product Description:
Multi-disciplined
engineering firm

Tecogen, Inc.

45 First Avenue
Waltham MA 02254
Contact: Aris Papadopoulos
Title: Manager, Sales & Marketing
Phone: (617) 622-1400
Fax: (617) 622-1252
Established: 1984
Employees: 130
Annual Sales: \$18 million
Product Description:
Markets a packaged
cogeneration system
and gas-fired chiller system

Technatest, Inc.

Single Tary Avenue
Sutton MA 01590
Contact: Thomas Renihan
Title: General Manager
Phone: (508) 865-3666
Fax: (508) 865-5750
Established: 1989
Employees: 4
Annual Sales: \$200,000
Product Description:
Test underground storage
tanks

Tellus Institute, Inc

89 Broad Street
Boston MA 02110
Contact: Paul D. Raskin
Title: President
Phone: (617) 426-5844
Fax: (617) 426-7692
Established: 1976
Employees: 55
Annual Sales: \$2.7 million
Product Description:

Tellus/SEI Boston is a
team of scientists and
policy analysts organized
into a non-profit
research and consulting
group.

Technical Development Co.

1100 Beacon Street
Boston MA 02108
Contact: Steve Morgan
Title: Vice President
Phone: (617) 523-7557
Fax: (617) 723-5929
Established: 1968
Employees: 11
Annual Sales: \$650,000
Product Description:
Program design,
evaluation,
implementation assistance

Testwell Craig Labs of Mass. Inc.

12 Banchard Road
Burlington MA 01893
Contact: Frederick A. Porcello, P.E.
Title: Vice President
Phone: (617) 229-1180
Fax: (617) 229-1179
Established: 1981
Employees: 700
Annual Sales: \$50 million
Product Description:
Environmental consulting
and testing

The Badger Company, Inc.

One Broadway
Cambridge MA 02142
Contact: James F. Stanley
Title: Vice President
Phone: (617) 494-7802
Fax: (617) 494-7619
Established:
Employees: 2500
Annual Sales:
Product Description:
 Technical consulting,
 engineering, construction
 services

The Brand Companies

60 K Street
Boston MA 02127
Contact: Kevin F. Hammond
Title: Manager Business Development
Phone: (617) 268-0123
Fax: (617) 268-8076
Established: 1965
Employees: 60
Annual Sales: \$200 million
Product Description:
 Asbestos abatement,
 reinsulation, scaffolding
 services, underwater
 construction

The BSC Group

425 Summer Street
Boston MA 02210
Contact: Charles A. Kalustias
Title: P.E.
Phone: (617) 330-5300
Fax: (617) 345-8008
Established: 1965
Employees: 110
Annual Sales: \$7.5. million
Product Description:
 Provide consulting &
 engineering,
 environmental planning
 services, computer mapping
 consulting

The Foxboro Company

Bristol Park
Foxboro MA 02035
Contact: John Prendergast
Title: Sup. Directories
Phone: (508) 543-8750
Fax: (508) 549-6750
Established: 1908
Employees: 6650
Annual Sales: \$597 million
Product Description:
 Electronic and pneumatic
 instruments and computer
 systems used to measure
 and control composition
 of materials being
 processed

The Wood Company
P.O. Box 201
Newton Branch Bost02258
Contact: Charles Hall
Title:
Phone: (617) 926-9663
Fax:
Established: 1977
Employees: 77
Annual Sales: \$100,000
Product Description:
Natural resource management consulting

Thermaflo
3640 Main St.
Springfield MA 01107
Contact: Roger E. Dumais
Title: Sales Manager
Phone: (413) 733-4433
Fax: (413) 733-9267
Established: 1915
Employees: 50
Annual Sales: \$300,000
Product Description:
CFC recovery; recycling; purification manufacturing; sales & service

Thermo Electron Corp.
101 First Avenue
Waltham MA 02254
Contact: Paris Nicolaides
Title:
Phone: (617) 622-1000
Fax: (617) 622-1207
Established: 1956
Employees: 6300
Annual Sales: \$690 million
Product Description:
Environmental and analytical instruments, alternative energy power plants, industrial process equipment, biomedical products

Thermo Energy Systems Corp
101 First Avenue
Waltham MA 02254
Contact: Lazaros J. Lazaridis
Title: V. President, Itn'l Mktng.
Phone: (617) 622-1143
Fax: (617) 890-6839
Established: 1989
Employees: 250
Annual Sales: \$80 million
Product Description:
Developer of cogeneration, biomass and resource recovery power projects

Thermo Environmental Instruments, Inc
Eight West Forge Parkway
Franklin MA 02038
Contact: C.J. Gabriel
Title: Vice President
Phone: (508) 520-0430
Fax: (508) 520-1460
Established: 20
Employees: 150
Annual Sales: \$35 million
Product Description:
Ambient air analyzers stack/source gas analysis, toxic gas analyzers

Thermo Instrument Systems, Inc.

101 First Avenue
Waltham MA 02254
Contact:
Title:
Phone: (617) 622-1111
Fax: (617) 622-1207
Established: 1970
Employees: 2900
Annual Sales: \$275 million
Product Description:
Air pollution monitors;
AA/AE spectrometers; HPLC
systems; nuclear
radiation monitors, Mass
spectrometers,
Environmental Services

Thermo Jarrell Ash Corp

8 E Forge Parkway
Franklin MA 02038
Contact: John J. Sotera
Title: Vice President, Marketing
Phone: (508) 520-1880
Fax: (508) 520-1732
Established: 1940
Employees: 200
Annual Sales: \$50 million
Product Description:
Atomic absorption and
emission spectrometers

Thermo Process Systems

101 First Avenue
Waltham MA 02254
Contact: Jim Lousararian
Title:
Phone: (617) 622-1651
Fax: (617) 622-1207
Established: 1986
Employees: 500
Annual Sales: \$55 million
Product Description:
Thermal treatment system
for hazardous waste;
on-site remediation of
hazardous waste

Tighe & Bond, Inc.

53 Southampton Road
Westfield MA 01108
Contact: John W. Powers
Title: President
Phone: (413) 562-1600
Fax: (413) 562-5317
Established: 1911
Employees: 110
Annual Sales: \$10 million
Product Description:
Civil / environmental
engineering services;
analytical laboratory
services

Timelines, Inc.

316 Boston Road
Groton MA 01450
Contact: Michael Roberts
Title: President
Phone: (508) 443-2585
Fax: (508) 448-2582
Established: 1986
Employees: 10
Annual Sales:
Product Description:
Historic preservation
planning & analysis

Titeflex Industrial Americas

170 Tapley Street
Springfield MA 01104
Contact: Paul Collins
Title: Dir. Marketing
Phone: (413) 739-5631
Fax: (413) 788-7593
Established: 1917
Employees: 800
Annual Sales: \$10 million
Product Description:
Teflon and stainless
steel hose and fittings

Triumverate Environmental, Inc.

80 Independence Avenue
Quincy MA 02169
Contact:
Title:
Phone: (617) 328-9282
Fax: (617) 328-9236
Established: 1988
Employees: 8
Annual Sales: \$1.2 million
Product Description:
Environmental services

TMA/Skinner & Sherman Lab

P.O. Box 521/300 Second Avenue
Waltham MA 02254
Contact: Joan Lacava
Title: General Manager
Phone: (617) 890-7200
Fax: (617) 890-3883
Established: 1922
Employees: 30
Annual Sales: \$3 million
Product Description:
Quality environmental
analysis

Union Carbide/Unison Group

800 Hingham Street
Rockland MA 02370
Contact: Robert Ruthier
Title: Regional Manager
Phone: (617) 871-4903
Fax: (617) 871-0991
Established: 1984
Employees: 18
Annual Sales:
Product Description:
PCB project management;
retrofit, retrofit,
total transformer
restructure

Toxikon Corp.

225 Wildwood Ave.
Woburn MA 01801
Contact: Dr. Laxman S. Desai
Title: President
Phone: (617) 933-6903
Fax: (617) 933-9196
Established: 1982
Employees: 50
Annual Sales:
Product Description:
Analytical chemistry &
toxicology

United Electric Controls

P.O. Box 9143
Watertown MA 02272
Contact: J. Lyons
Title: Dir., Int'l Sales
Phone: (617) 926-1000
Fax: (617) 926-2568
Established: 1931
Employees: 400
Annual Sales:
Product Description:
Pressure & temperature
instrumentation

United Engineers & Constructors

100 Summer St.
Boston MA 02111
Contact: Paul E. Klisiewicz
Title: Manager, Power Div.
Phone: (617) 338-6000
Fax: (617) 338-6239
Established: 1928
Employees: 6000
Annual Sales: \$700 million
Product Description:
Major energy and environmental projects for utilities, industrial firms, public agencies

Utility Supply

425 Riverside Avenue, P.O. Box 310
Medford MA 02155
Contact: Bob Pelletier
Title: General Manager
Phone: (617) 395-9023
Fax: (617) 395-2329
Established: 1975
Employees: 10
Annual Sales:
Product Description:
Metering devices in power plants

Vanasse Hangen Brustlin Inc.

101 Walnut Street
Watertown MA 02172
Contact: Jonathan L. Feinstein
Title: Director Environmental Services
Phone: (617) 924-1770
Fax: (617) 924-2286
Established: 1979
Employees: 200
Annual Sales: \$16 million
Product Description:
Consulting engineering, planning and scientists

Ware River Power Corp.

P.O. Box 512, Allero Drive
Barre MA 01005
Contact: David Wright
Title: President
Phone: (508) 355-4575
Fax:
Established: 1979
Employees: 3
Annual Sales: \$400,000
Product Description:
Hydroelectric services

Warren Pumps Inc.

Bridges Avenue
Warren MA 01083
Contact: David Ruberti
Title: Manager International Sales
Phone: (413) 436-7711
Fax: (413) 436-5605
Established: 1897
Employees: 350
Annual Sales: \$30-50 million
Product Description:
Marine Navy Industrial pumps; non-metallic pumps

Weather Energy Systems, Inc.

15 Kendricks Rd., Box 459
W. Wareham MA 02576
Contact: Paul Raytar
Title:
Phone: (508) 295-8103
Fax: (508) 295-8105
Established: 1977
Employees: 10
Annual Sales: \$1 million
Product Description:
Manufacturing ventilation systems & environmental control systems

Westinghouse Environmental & Geo

118 Tenny St.
Georgetown MA 01833
Contact: Peter J. Cotch
Title:
Phone: (508) 352-6492
Fax: (508) 352-7326
Established: 1980
Employees: 30
Annual Sales: \$100 million
Product Description:
Turnkey environmental engineering; remedial constructive services

Zymark Corporation

Zymark Center
Hopkinton MA 01748
Contact: John P. Helfrich
Title: Dir. Environmental Marketing
Phone: (508) 435-9500
Fax: (508) 435-3439
Established: 1981
Employees: 220
Annual Sales: \$25 million
Product Description:
Laboratory automation

Wood Recycling Inc.

300 Forest Street
Peabody MA 01960
Contact: Jim McElvenny
Title:
Phone: (508) 531-8700
Fax: (508) 535-4144
Established: 1990
Employees: 35
Annual Sales: \$6 million
Product Description:
Receive, process, & distribute recycled wood as wood chip material

Xenergy, Inc

60 Mall Road
Burlington MA 01803
Contact: Mr. Stanly Kolodkin
Title: President
Phone: (617) 273-5700
Fax: (617) 229-4867
Established: 1975
Employees: 130
Annual Sales: \$10 million
Product Description:
Experts in demand side management; software & systems to help utilities manage their consumption

Environmental & Energy Industries

UPDATE/ADD FORM

If you would like to update information about a firm listed in this directory or add another firm to future listings, please fill out the following form and send to:

Massachusetts Office of International Trade and Investment
100 Cambridge Street, Suite 902
Boston, MA 02202
Phone: (617) 367-1830
Fax: (617) 227-3488

Update information about a firm already listed
 Add new firm to future listings

INFORMATION FOR THE ENVIROTECH DIRECTORY

Company Name _____

Address _____

City _____ Zip Code _____ Area Code/Phone _____

Fax Number _____

Contact Person/Title _____

Year Established _____ Number of Employees _____ Annual Sales _____

Product Description _____

Type of Company (check as many as apply):

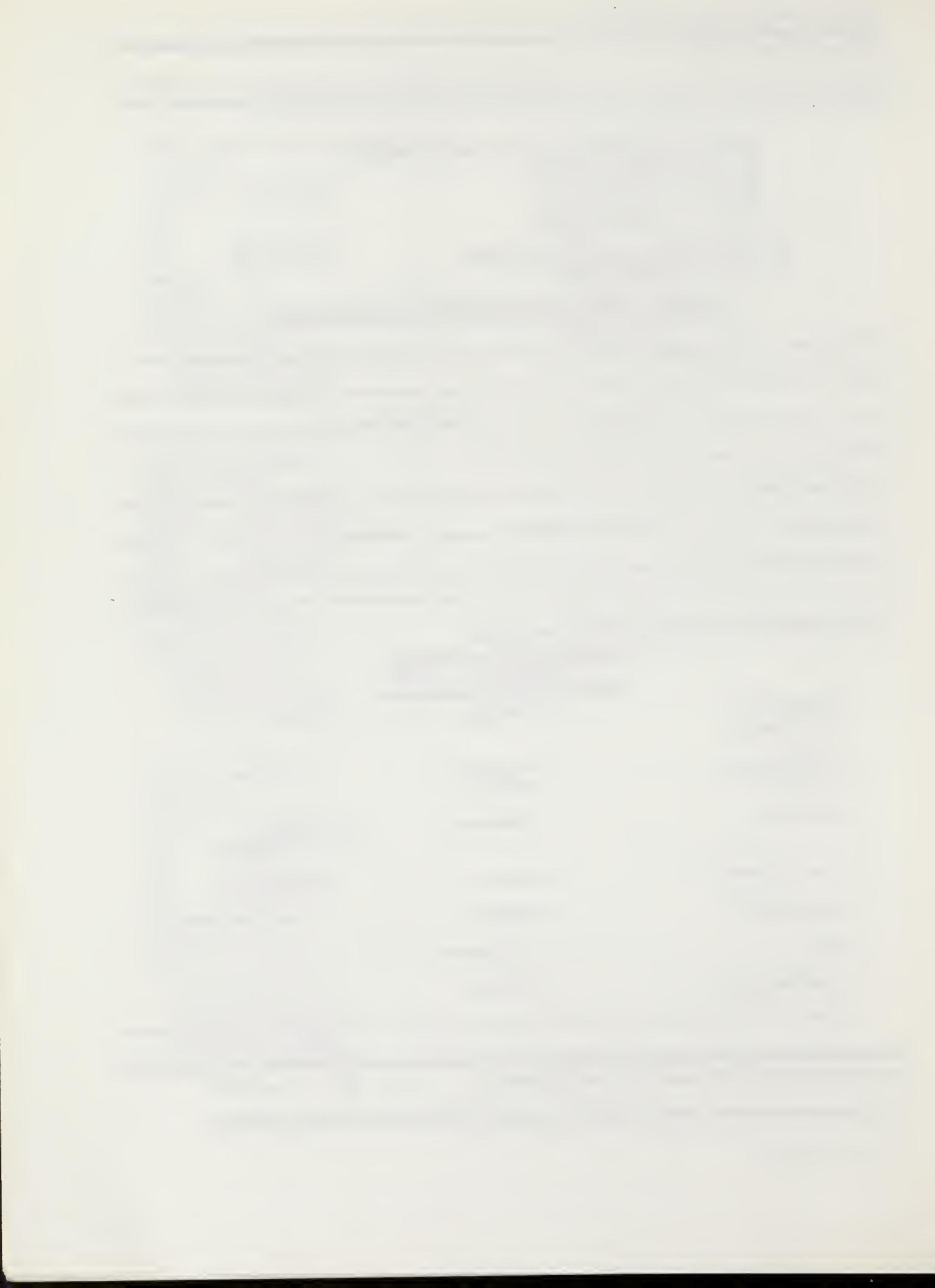
_____ Environmental _____ Energy

— Biotechnology Bioremediation	— Consulting	— Air
— Testing Services/ Laboratories	— Engineering/ Science	— Asbestos
— Manufacturing	— Construction	— Water/ Wastewater
— Cleanup Services	— Banking	— Solid Waste
— Waste Disposal	— Insurance	— Hazardous Waste
— Legal	— Transportation	
— Sales/Distributor	— Recycling	
— Other _____		

Are you exclusively an environmental and/or energy company? Yes No

If not, approximately what percentage of total corporate sales are in the environmental and energy areas?

_____ %







Massachusetts
Office of
International
Trade and
Investment

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100 Cambridge Street
20th floor
Boston, Massachusetts 02202 USA
Telephone: (617) 727-9800
Fax: (617) 727-2754

